

Megasoft Group Unaudited Consolidated Financial Results for the quarter and half year ended 30th June 2005 Rs lakhs

| | | | | | | Rs lakhs |
|-----|--|------------------------------------|--|--------------------------------------|--|--|
| | Particulars | Unau | dited | Unau | dited | Audited |
| | | Quarte | r ended | Half yea | ar ended | Year ended |
| | | 30-Jun-2005 | 30-Jun-2004 | 30-Jun-2005 | 30-Jun-2004 | 31-Dec-2004 |
| 1 | Revenues | 2,661 | 1,934 | 5,287 | 3,684 | 8,492 |
| | | * | | | | 1 |
| | Personnel costs | 1,715 | 1,497 | 3,208 | 2,821 | 6,245 |
| | Purchase of hardware for System Integration | 11 | 28 | 356 | 75 | 195 |
| 4 | Operating Expenses | 371 | 294 | 683 | 533 | 1,094 |
| 5 | (Increase) / Decrease in Inventories | (70) | 1 | (121) | (32) | (300) |
| 6 | Total Expenditure (2+3+4+5) | 2,027 | 1,820 | 4,126 | 3,397 | 7,234 |
| | Operating Profit before Interest, Depreciation and | , | , | , | , | , |
| | Amortisation (1-6) | 624 | 114 | 1 161 | 207 | 1 250 |
| | | 634 | 114 | 1,161 | 287 | 1,258 |
| | Financial expenses | 37 | 37 | 70 | 77 | 170 |
| | Depreciation and Amortisation | 84 | 122 | 192 | 247 | 471 |
| | Operating Profit after Interest, Depreciation and | | | | | |
| | Amortisation (7-8-9) | 513 | (45) | 899 | (37) | 617 |
| 11 | Other Income / (Expenses) | (40) | 62 | (53) | 25 | 18 |
| | Inventories write-off | | (679) | | (679) | (679) |
| | Provision / write-off of debtors | | , , | | , , | , , |
| | • | 470 | (566) | | (566) | (601) |
| | Profit / (Loss) before tax (10+11+12+13) | 473 | (1,228) | 846 | (1,257) | (645) |
| 15 | Provision for taxation | | | | | |
| | Current Tax | | | | | (26) |
| | Fringe benefit Tax | (10) | | (10) | | |
| | Deferred Tax benefit / (expense) | | | | | 30 |
| 16 | Profit / (Loss) after Tax before prior period | | | | | |
| | | | (4.550) | | (4 | () |
| | adjustments (14+15) | 463 | (1,228) | 836 | (1,257) | (641) |
| | Less: Prior-period adjustments | | | | | (43) |
| 18 | Profit / (Loss) after Tax after prior period | | | | | |
| | adjustments (16+17) | 463 | (1,228) | 836 | (1,257) | (684) |
| 19 | Paid-up Equity Share Capital (Rs.10 per share) | 2,545 | 2,545 | 2,545 | 2,545 | 2,545 |
| | Reserves excluding revaluation reserves | 2,010 | 2,0 10 | 2,010 | 2,010 | 604 |
| | 9 | | | | | 004 |
| 21 | Earnings per Share (Rs) (not annualised) | 4.00 | (4.02) | 2.20 | (4.04) | (0.50) |
| | Basic | 1.82 | (4.82) | 3.29 | (4.94) | (2.52) |
| | Diluted | 1.75 | (4.82) | 3.16 | (4.94) | (2.43) |
| 22 | Aggregate of non-promoters' shareholding | | | | | |
| | Number of Shares | 18,265,485 | 16,711,716 | 18,265,485 | 16,711,716 | 17,344,585 |
| | Percentage of holding (to total holding) | 71.8% | 65.7% | 71.8% | 65.7% | 68.2% |
| Cor | gment-wise revenue, results and capital employed | 7 210 70 | 00.7 | 7 210 / 0 | 00., 70 | 00.270 |
| | | | | | | |
| | Segment Revenue | | | | | |
| | Consulting | 1,751 | 1,621 | 3,780 | 3,068 | 6,837 |
| | Life Sciences | 132 | 23 | 153 | 91 | 179 |
| | Telecom | 778 | 290 | 1,354 | 525 | 1,476 |
| | Total | 2,661 | 1,934 | 5,287 | 3,684 | 8,492 |
| | Less: Inter-segment revenue | | | | | |
| | | 0.661 | 1.004 | F 207 | 2.604 | 0.402 |
| | Net Sales Income from Operations | 2,661 | 1,934 | 5,287 | 3,684 | 8,492 |
| | Segment Results | | | | | |
| | Profit / (Loss) before Tax & Interest | | | | | |
| | from each segment | | | | | |
| | Consulting | 270 | 15 | 562 | 142 | 673 |
| | U | 1 | | | | |
| | Life Sciences | 22 | (10) | 26 | [[[[]] | (34) |
| | Life Sciences | 22 350 | (10) | 26 532 | (17) | (34) |
| | Telecom | 359 | 74 | 532 | 59 | 398 |
| | Telecom Total | 359 651 | 74 79 | 532 1,120 | 59 184 | 398 1,037 |
| | Telecom Total Less: Financial expenses | 359 | 74 | 532 | 59 | 398 |
| | Telecom Total Less: Financial expenses Less: Other unallocable expenditure | 359 651 | 74 79 | 532 1,120 | 59 184 | 398 1,037 |
| | Telecom Total Less: Financial expenses | 359 651 | 74 79 | 532 1,120 | 59 184 | 398 1,037 |
| | Telecom Total Less: Financial expenses Less: Other unallocable expenditure net-off unallocable income | 359 651 37 141 | 74 79 37 25 | 532 1,120 70 204 | 59 184 77 119 | 398 1,037 170 232 |
| | Telecom Total Less: Financial expenses Less: Other unallocable expenditure net-off unallocable income Less: Inventories / debtors write-off / provision | 359 651 37 141 | 74 79 37 25 1,245 | 532 1,120 70 204 | 59 184 77 119 1,245 | 398 1,037 170 232 1,280 |
| | Telecom Total Less: Financial expenses Less: Other unallocable expenditure net-off unallocable income Less: Inventories / debtors write-off / provision Total Profit before Tax | 359 651 37 141 | 74 79 37 25 | 532 1,120 70 204 | 59 184 77 119 | 398 1,037 170 232 |
| | Telecom Total Less: Financial expenses Less: Other unallocable expenditure net-off unallocable income Less: Inventories / debtors write-off / provision Total Profit before Tax Capital Employed | 359 651 37 141 | 74 79 37 25 1,245 | 532 1,120 70 204 | 59 184 77 119 1,245 | 398 1,037 170 232 1,280 |
| | Telecom Total Less: Financial expenses Less: Other unallocable expenditure net-off unallocable income Less: Inventories / debtors write-off / provision Total Profit before Tax Capital Employed (Segment Assets - Segment Liabilities) | 359 651 37 141 | 74 79 37 25 1,245 (1,228) | 532 1,120 70 204 | 119 1,245 (1,257) | 398 1,037 170 232 1,280 (645) |
| | Telecom Total Less: Financial expenses Less: Other unallocable expenditure net-off unallocable income Less: Inventories / debtors write-off / provision Total Profit before Tax Capital Employed | 359 651 37 141 | 74 79 37 25 1,245 | 532 1,120 70 204 | 59 184 77 119 1,245 | 398 1,037 170 232 1,280 |
| | Telecom Total Less: Financial expenses Less: Other unallocable expenditure net-off unallocable income Less: Inventories / debtors write-off / provision Total Profit before Tax Capital Employed (Segment Assets - Segment Liabilities) | 359 651 37 141 473 | 74 79 37 25 1,245 (1,228) | 532 1,120 70 204 846 | 119 1,245 (1,257) | 398 1,037 170 232 1,280 (645) |
| | Telecom Total Less: Financial expenses Less: Other unallocable expenditure net-off unallocable income Less: Inventories / debtors write-off / provision Total Profit before Tax Capital Employed (Segment Assets - Segment Liabilities) Consulting | 359 651 37 141 473 | 74 79 37 25 1,245 (1,228) | 532 1,120 70 204 846 | 59 184 77 119 1,245 (1,257) | 398 1,037 170 232 1,280 (645) |



Megasoft Limited Unaudited Financial Results for the quarter and half year ended 30th June 2005

Rs lakhs

| | | | | | ŀ | Rs lakhs |
|-------------|--|-------------|-------------|-------------|----------------|--------------|
| | Particulars | Unau | dited | Unau | | Audited |
| | | Quarte | ended | Half yea | ır ended | Year ended |
| | | 30-Jun-2005 | 30-Jun-2004 | 30-Jun-2005 | 30-Jun-2004 | 31-Dec-2004 |
| 1 | Revenues | 990 | 554 | 2,108 | 1,193 | 2,883 |
| 2 | Personnel costs | 429 | 333 | 876 | 686 | 1,534 |
| 3 | Purchase of hardware for System Integration | 11 | 28 | 356 | 75 | 195 |
| 4 | Operating Expenses | 228 | 138 | 420 | 274 | 581 |
| 5 | (Increase) / Decrease in Inventories | (70) | 1 | (121) | (32) | (300) |
| 6 | Total Expenditure (2+3+4+5) | 598 | 500 | 1,531 | 1,003 | 2,010 |
| | | 396 | 500 | 1,551 | 1,003 | 2,010 |
| 7 | Operating Profit before Interest, Depreciation and Amortisation (1-6) | 392 | 54 | 577 | 190 | 873 |
| 8 | Financial expenses | 18 | 26 | 42 | 52 | 107 |
| 9 | Depreciation and Amortisation | 80 | 117 | 183 | 237 | 454 |
| 10 | Operating Profit after Interest, Depreciation and Amortisation (7-8-9) | 204 | (00) | 252 | (00) | 212 |
| 11 | , , , | 294 | (89) | 352 | (99) | 312 |
| | Other Income / (Expenses) | (40) | 81 | (52) | 24 | (46) |
| | Inventories write-off | | (679) | | (679) | (679) |
| | Provision / write-off of debtors | | (311) | | (311) | (309) |
| | Profit / (Loss) before tax (10+11+12+13) Provision for taxation | 254 | (998) | 300 | (1,065) | (722) |
| | Current Tax | | | | | |
| | Fringe benefit Tax | (10) | | (10) | | |
| | Deferred Tax benefit / (expense) | () | | () | | 30 |
| 16 | Profit / (Loss) after Tax before prior period | | | | | 30 |
| 10 | adjustments (14+15) | 244 | (000) | 200 | (1.0CE) | ((00) |
| 17 | | 244 | (998) | 290 | (1,065) | (692) |
| | Less: Prior-period adjustments | | | | | (43) |
| 18 | Profit / (Loss) after Tax after prior period | | | | | |
| | adjustments (16+17) | 244 | (998) | 290 | (1,065) | (735) |
| | Paid-up Equity Share Capital (Rs.10 per share) | 2,545 | 2,545 | 2,545 | 2,545 | 2,545 |
| | Reserves excluding revaluation reserves | | | | | 571 |
| 21 | Earnings per Share (Rs) (not annualised) | | | | | |
| | Basic | 0.96 | (3.92) | 1.13 | (4.19) | (2.72) |
| | Diluted | 0.92 | (3.91) | 1.09 | (4.19) | (2.62) |
| 22 | Aggregate of non-promoters' shareholding | | ` , | | ` / | , , |
| | Number of Shares | 18,265,485 | 16,711,716 | 18,265,485 | 16,711,716 | 17,344,585 |
| | Percentage of holding (to total holding) | 71.8% | 65.7% | 71.8% | 65.7% | 68.2% |
| Se | egment-wise revenue, results and capital employed | 7 210 /0 | OO., 70 | 7 1.0 70 | 0017 | 00.270 |
| <i>-</i> 00 | Segment Revenue | | | | | |
| | Consulting | 223 | 308 | 791 | 765 | 1 570 |
| | 8 | 223 | 308 | 791 | 765 | 1,570 |
| | Life Sciences | | 246 | 1.015 | 120 | 1 212 |
| | Telecom | 767 | 246 | 1,317 | 428 | 1,313 |
| | Total | 990 | 554 | 2,108 | 1,193 | 2,883 |
| | Less: Inter-segment revenue | | | | | |
| | Net Sales Income from Operations | 990 | 554 | 2,108 | 1,193 | 2,883 |
| | Segment Results | | | | | |
| | Profit / (Loss) before Tax & Interest from each segment | | | | | |
| | Consulting | (24) | (75) | (72) | 27 | 245 |
| | Life Sciences | (24) | (13) | (12) | ۷, | 243 |
| | Telecom | 374 | 30 | 523 | (20) | 236 |
| | | _ | | | (38) | |
| | Total | 350 | (45) | 451 | (11) | 481 |
| | Less: Financial expenses | 18 | 26 | 42 | 52 | 107 |
| | Less: Other unallocable expenditure net-off unallocable income | 78 | (63) | 109 | 12 | 108 |
| | Less: Inventories / debtors write-off / provision Total Profit before Tax | 254 | 990 | 300 | 990 (1.065) | 988 |
| | | 204 | (998) | 300 | (1,065) | (722) |
| | Capital Employed | | | | | |
| | (Segment Assets - Segment Liabilities) | | | | | |
| | Consulting | 2,339 | 2,335 | 2,339 | 2,335 | 2,276 |
| | Life Sciences | | | | | |
| | Telecom | 2,346 | 1,291 | 2,346 | 1,291 | 1,699 |
| | Total | 4,685 | 3,626 | 4,685 | 3,626 | 3,975 |



Notes:

- The consolidated financial results of the Company and its wholly owned subsidiaries at Singapore, Malaysia, Hong Kong and USA and its step-down subsidiaries at UK, Germany, Netherlands, Australia and New Zealand, are prepared in accordance with Accounting Standard (AS-21) on Consolidated Financial Statements issued by the Institute of Chartered Accountants of India.
- 2 Other income / (expenses) include Net Exchange gain / (loss) during the period.
- Provision for taxation for the assessment year 2005-06 is 'Nil' on account of losses as per the provisions of Income-tax Act. Deferred tax in compliance with AS-22 (Accounting for Taxes on Income), if any, will be made at the end of the current financial year.
- 4 No investor complaints were pending either at the beginning or at the end of the quarter. None were received during the quarter.
- The Company allotted securities on preferential basis on 28 February 2005 pursuant to the approval of the shareholders of the Company at the Extra-ordinary General Meeting held on 3 February 2005 and the in-principle listing approval from BSE:
 - (i) 9,00,000 10% Convertible Redeemable Preference Shares (CRPS) of Rs 100 each, where each CRPS is convertible into two Equity Shares of the face value of Rs 10 each at a price of Rs 50 per share (including premium of Rs 40 per share) within a period of twelve months to Non-Promoters
 - (ii) 7,00,000 Equity Warrants of Rs 50 each to Mr Ravindra Sannareddy, Promoter (amount received Rs 35 lakhs, being 10% of the face value of warrants), where each equity warrant is convertible into one Equity Share of the face value of Rs 10 each at a price of Rs 50 per share (including premium of Rs 40 per share) within a period of eighteen months

The Company raised an amount of Rs 935 lakhs out of the above mentioned issue of securities on a preferential basis and utilised the same in the manner following:

| | Rs lakhs |
|---|----------|
| Repayment of high cost debt | 475 |
| Business development / infrastructure / Working capital | 460 |
| | 935 |

- Figures reported for the corresponding quarter and half year ended 30 June 2004 and the year ended 31 December 2004 include the business performance of XIUS India Limited w.e.f. 1 January 2004 being the date of amalgamation of XIUS India Limited with the Company.
- Previous years' figures have been regrouped, reclassified / rearranged wherever necessary.
- The Statutory Auditors have carried out a 'Limited Review' of the Company's results in terms of clause 41 of the Listing Agreement with the Stock Exchanges.
- These results were taken on record by the Board of Directors at their Meeting held on 27 July 2005 after a review by the Audit Committee of the Company.

By Order of the Board for **MEGASOFT LIMITED**

D Sudhakar Reddy Whole-time Director

Registered Office: 96, Dr Radhakrishnan Salai Mylapore Chennai 600 004